



Ammar Bhaisaheb

Sr. Engagement Manager, Salesforce
Program & Engagement Leader

CONTACT

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CREDENTIALS

PMI
PMP · PgMP · PMI-ACP
ISC2
CISSP
Salesforce
9x Certified, incl. AI Associate,
Data Cloud & Agentforce
Scrum Alliance
CSM · CSP · Scrum Educator
Scaled Agile
SAFe Agilist · POPM · ASM
Prosci
Certified Change Practitioner
Anthropic
Claude Certified Architect - Pro
AXELOS
ITIL Foundation
Harvard Business
Transformative Leadership
School Online
in Disruptive Times (Exec Ed)

FEATURED IN

The Silicon Review (2026)
Inkl (2026)

EXECUTIVE BIO

Ammar Bhaisaheb is a Sr. Engagement Manager at Salesforce who leads large-scale, high-stakes technology programs at the intersection of program management, client leadership, and cybersecurity. Over 11+ years he has directed enterprise and public-sector transformations for organizations including **St. Jude/ALSAC, AARP, NBCUniversal, and the Texas Health and Human Services Commission** - programs where system failures would disrupt healthcare licensing, patient services, and mission-critical operations.

Selected Impact

- **Texas TULIP modernization** - strategic lead for the Texas Unified Licensure Information Portal on Salesforce Government Cloud: 20+ legacy regulatory applications consolidated into one secure online platform, with a projected **ROI exceeding 200% over 10 years**; since referenced as a model by other state agencies.
- **Cross-cloud portfolio leadership at Salesforce** - manages programs of **\$1M to \$10M+ total contract value** end-to-end, from discovery through hypercare, spanning 30+ cross-functional teams of architects, developers, analysts, and vendors.
- **Growth impact** - program leadership contributing 1,200+ qualified leads, \$430K in incremental revenue, and an additional \$50M projected revenue (2024-25).
- **Original contribution** - authored a security-focused risk-governance framework embedding threat scoring into every program phase; reused across engagements and adopted by regional teams alongside his estimation and governance templates.

Leadership Profile

Described by clients as “calm under fire,” Ammar is trusted by C-suite stakeholders to govern complex programs through steering committees, QBRs, and value-realization roadmaps. He mentors project managers, Scrum Masters, and engagement managers, and writes on program leadership, AI in delivery, and engagement management as a discipline. His rare pairing of **PgMP-level program mastery with CISSP-level security depth** positions him at the forefront of secure, AI-era enterprise transformation.

“His planning and organizational skills are phenomenal... complemented by his leadership - he leads by example.” - Project Manager, Texas Health and Human Services

Focus Areas

Program & Portfolio Governance	AI in Enterprise Delivery
Public-Sector Modernization	Engagement Management
Security-Integrated Delivery	Change Leadership